

Regional Multiple Listing Service of Minnesota, Inc.

Seasonally adjusted sales, pending sales, and new listings

1997-2004

Sales

	2004	2003	2002	2001	2000	1999	1998	1997
January	37,000	46,000	46,400	48,100	58,800	50,500	39,700	41,600
February	0	59,900	56,300	47,900	46,400	50,700	44,100	39,700
March	0	40,700	56,000	51,500	53,700	45,500	45,200	33,200
April	0	55,900	51,200	49,700	45,200	46,900	51,600	40,500
May	0	54,800	50,500	50,200	49,600	42,600	50,800	41,400
June	0	57,500	47,700	50,100	43,400	52,200	50,700	41,100
July	0	59,200	53,300	51,400	42,400	46,800	48,700	42,400
August	0	59,200	47,500	52,000	49,500	47,400	47,500	41,300
September	0	66,000	54,000	50,100	44,000	43,800	48,600	44,700
October	0	56,900	50,500	53,300	50,700	41,600	45,400	43,600
November	0	49,400	50,500	47,400	46,600	48,500	49,600	42,700
December	0	54,200	55,400	49,400	44,600	45,700	48,100	42,000

Pending Sales Reported

	2004	2003	2002	2001	2000	1999	1998	1997
January	54,700	59,400	56,700	58,500	48,800	45,300	53,700	44,500
February	0	56,800	54,400	57,400	50,000	48,000	55,300	42,300
March	0	56,600	49,800	53,300	52,700	56,500	55,300	39,900
April	0	61,000	53,900	53,400	47,000	51,800	55,700	45,700
May	0	60,500	54,400	58,900	51,200	49,900	49,700	43,400
June	0	66,600	52,400	53,800	50,700	53,100	54,500	43,000
July	0	71,400	55,800	53,800	46,000	50,300	54,300	47,300
August	0	61,800	54,400	57,200	52,900	48,100	50,200	44,600
September	0	59,300	58,100	48,600	51,100	48,700	52,500	48,400
October	0	56,600	56,200	57,700	49,000	44,300	54,000	46,400
November	0	53,200	56,700	58,300	50,400	49,800	51,400	40,800
December	0	57,100	62,000	54,900	45,500	46,700	53,000	45,400

New Listings

	2004	2003	2002	2001	2000	1999	1998	1997
January	86,900	84,300	66,600	70,300	60,100	51,600	74,100	67,700
February	0	82,000	70,400	66,700	60,000	56,100	74,100	63,100
March	0	79,500	62,000	67,700	63,500	66,200	70,600	60,300
April	0	85,300	72,300	66,800	55,600	61,400	68,100	66,300
May	0	87,300	73,600	73,400	60,000	55,800	62,500	65,100
June	0	88,900	69,400	71,200	61,700	63,100	62,000	62,900
July	0	95,400	76,200	72,800	55,800	60,400	61,300	63,900
August	0	82,100	77,600	76,200	60,600	56,100	58,300	61,700
September	0	89,000	79,700	72,900	60,100	53,700	59,200	64,700
October	0	88,500	80,500	78,800	58,600	51,200	60,300	61,100
November	0	81,500	82,600	76,600	62,200	56,200	58,400	54,500
December	0	95,000	84,500	67,100	54,700	55,100	63,500	65,500